



CONCORDANT®

Harmonized Customer Solutions

ABOUT US

- Founded in 2010
- Headquartered in Laramie, WY
- **SBA-Certified Historically Underutilized Business Zone (HUBZone) Company**
- **Service-Disabled Veteran-Owned Small Business (SDVOSB)**
- Department of Labor's Honoring Investments in Recruiting and Employing American Military Veterans (HIRE Vets) Platinum Award Company
- UEI: L47XLX9LJLH5
- CAGE: 67JG8

NAICS

237990	541219	541512	541690
517111	541330	541513	541990
517121	541370	541519	561499
517410	541430	541611	561621
519290	541490	541613	611420
541199	541511	541614	611430
541211	541511	541618	

CUSTOMERS



CONTACT US

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WHAT WE DO

Concordant brings clarity, confidence, and stability to complex missions. We work side-by-side with our clients to anticipate risk, reduce uncertainty, and deliver practical solutions they can rely on. Through steady guidance and disciplined execution, we help organizations move forward with confidence — knowing the work is in capable hands.

WHAT WE OFFER

Technology and Cybersecurity Services

- Cybersecurity and Network Engineering
- Information Assurance and Assessment
- Agile Software Development
- Data Science and Data Lake Development

Acquisition and Contracting Solutions

- Source Selection Advisory Services
- Acquisition Strategy, Requirements, and Cost
- Contract Monitoring and Closeout

Training

- Content Development and Delivery
- DAU-Certified Acquisition and Contracting
- Construction Admin, Testing, and Management

Professional Services

- Construction Management
- Forum Facilitation

WHAT WE BRING

- ✓ Acquisition-to-Execution Continuity
- ✓ Rural Talent Advantage
- ✓ Mission-First, Tool-Agnostic Solutions
- ✓ Outcome-Based Accountability
- ✓ Lean, Decision-Accelerating Governance
- ✓ Operationally Fluent Consultants

WHAT WE'VE DONE

TECHNOLOGY AND CYBERSECURITY SERVICES

Cybersecurity and Information Assurance

Federal Aviation Administration (FAA)

- Secures the FAA Emergency Operations Network supporting continuous National Airspace System operations
 - Performs cybersecurity assessment and authorization, continuous monitoring, and configuration management
 - Designs and engineers secure architectures including Zero Trust, IPv6 migration, and application security
- ✓ *Mission-critical systems remain secure, resilient, and operational without disruption or last-minute compliance risk*

Data Science

State of Colorado

- Designs and implements an ArcGIS-based geospatial database for agricultural program data
 - Builds efficient data collection and monitoring systems for statewide use
 - Trains state staff and partners to manage and sustain the data environment
- ✓ *Accurate, accessible data supports better decisions, oversight, and long-term program success*

SharePoint, Code Testing & Web Development

Department of Defense (DoD)

- Supports SAPRO through SharePoint development, code testing, and web services
 - Performs regression testing to protect highly sensitive personal data
 - Develops next-generation collaboration tools replacing legacy platforms
- ✓ *Secure, modern collaboration systems that protect sensitive data and improve mission effectiveness*

Virtual Chief Information Security Officer (vCISO)

Commercial Clients

- Provides vCISO services, cybersecurity architecture guidance, and implementation
 - Conducts CIS-based assessments against 130 security controls
 - Develops tailored cybersecurity improvement roadmaps
- ✓ *Executive-level cybersecurity leadership without the cost or burden of a full-time CISO*

ACQUISITION & CONTRACTING SOLUTIONS

Acquisition & Contract Administration

Federal Aviation Administration (FAA)

- Provides full-spectrum acquisition and contract administration support
 - Supports procurements ranging from \$100K to over \$80M
 - Delivers services from requirements development through post-award administration
- ✓ *Acquisitions move faster, cleaner, and with reduced risk of protest, delay, or rework*

Department of Education

- Provides expert contract examiners for peer reviews and compliance checks
 - Ensures accuracy of templates, clauses, and procurement records
 - Supports Contract Review Board readiness and documentation
- ✓ *Procurement actions withstand scrutiny and move forward without avoidable delays*

Federal Aviation Administration (FAA) - PMO

- Supports acquisition management, automation, and communication
 - Provides services for a \$1.6B IDIQ supporting NAS operations
 - Develops custom acquisition tools and contract monitoring workflows
- ✓ *Large, complex acquisition portfolios stay transparent, controlled, and on track*

Department of Veterans Affairs (VA)

- Provides Acquisition Utilization Specialists across 9 VA contracting offices
 - Supports pre-award planning and post-award contract actions
 - Procures construction, medical, leasing, and professional services
- ✓ *Program offices and contracting teams stay aligned, reducing friction and cycle time*

TRAINING

Acquisition Training

National Institutes of Health / National Cancer Institute (NCI)

- Delivers DAU-certified, instructor-led FAR and procurement training
 - Curriculum designed by PhD-level education experts and senior SMEs
 - Uses interactive instruction, exercises, and assessments
- ✓ *A more capable, confident acquisition workforce that applies policy correctly the first time*

Construction Training

Utah Department of Transportation (UDOT)

- Revamps construction-related training programs statewide
 - Uses ADDIE methodology across in-person, online, and on-the-job formats
 - Delivers instruction by experienced engineers and educators
- ✓ *A workforce better prepared to manage projects, technology, and compliance requirements*

PROFESSIONAL SERVICES

Construction Program Management

Bureau of Reclamation

- Managed spillway modification project at Bull Lake Dam
 - Oversaw access roads, cofferdams, new spillway construction, and dam restoration
 - Coordinated construction on the Wind River Indian Reservation
- ✓ *Complex construction projects are delivered safely, compliantly, and with disciplined oversight*

Forum Facilitation

Department of Defense (DoD)

- Facilitates policy development, organizational focus sessions, and summits
 - Supports inter-agency and international collaboration
 - Provides objective, neutral facilitation to guide groups to consensus
- ✓ *Complex discussions result in clear decisions, alignment, and actionable outcomes*